

THE HEAT-TECHNOLOGY INSIDE 3

BRIGHT ANNEALING

TUBE SHAPING & PROCESSING

WELDED TUBES

STEM THERMOSTATS

HEATING ELEMENTS

CORPORATE PROFILE



BALÇIK is one of the world's leading heating element manufacturer, which was founded in 1959 by the honorary president of our corporation, Mr. Süleyman BALÇIK in Ankara, Turkey. As being a family owned corporation managed by the third generation with over 50 years history, today we became the focus of experience, quality, trust and innovation within the heating elements industry by the brands of BALCIK and TORMEC.

Beginning with the heating elements manufacturing, we have gradually expanded our activities. Our corporation is currently manufacturing and providing services with it's capabilities in it's four different divisions;

1) Heating Element Division; Production of Tubular Heating Elements for Domestic and Industrial Applications.

2) Thermostat Division; Production of Stem type Thermostats for Domestic Water Heating Appliances.

3) Tube Division; Production of Stainless BALÇIK ISI ELEMANLARI

Welded Tubes integrated with Tube Shaping, Processing, Assembling Capabilities. 4) Metal Treatment Division; Services of Furnace Brazing, Bright Annealing and Electroless Nickel Diffusion Coating.

Our success is driven by our difference in the industry, with our variety in product, production and service ranges. By high tech products - production abilities, we are aiming to provide added value to our products, our customers and also to our the country. We are currently continuing our manufacturing activities at our headquarters and production facility located in Kazan, Ankara with over 10 millions of pieces production capacity, 200 employees, on 6500sqm.

The acquisition of an Italian well known Water Heating Element and Stem type Thermostat manufacturer TORMEC in 2006 has strengthened BALÇIK's position as one of the leading manufacturer in the industry, by expanding the product range

Tormec

with Thermostats. Presently our products are reaching to our hundereds of customers in 5 continents / 45 countries, which is supported by our our sales offices and logistics warehouses in Istanbul, Turkey.

BALÇIK, identified it's brand with providing high quality products and services, has VDE, CE product quality and ISO 9001:2000 system quality certificates since 2001 and 2002 respectively and continually updated these in line with international standards over the years.

With more than half century history, BALCIK aims to be a solution partner for our customers; develops special solutions and products with its unique production technology, provides logistics support with its flexible and fast production infrastructure and represents the technology, efficiency, quality and trust with its experienced staff.





VISION

For providing high tech, energy and cost efficient, long lifetime products to the industry, continuing to the research and development projects together with the new techological and automation investments.

MISSION

Partner for our customers; develops special solutions and products with its unique production technology, provides logistics support with its flexible and fast production infrastructure and represents the technology, efficiency, quality and trust with its experienced staff.

VALUES

Transparency Innovativeness Competitiveness **Customer Orientation**

BALCIK WITH NUMBERS

- 55 Years History Two Brands Ten Millions Production Capacity Two Hundered Employees 6.000sqm Built, 20.000sqm **Open Production Facility** Two Sales Offices and Logistic Warehouses Export to 45 Countries in 5 Continents Participated more than 25 International Exhibitions Three Quality Certificatations Hundreds of Business & Solution
- Partners Worldwide



MILESTONES

1959 Heating Element Division Founded

- 1959 First Branch in Ulus, Ankara
- 1970 First Workshop in Ostim, Ankara
- 1977 First Export to Europe
- 1994 Became the distributor of Kanthal
- 1996 First Branch in Karaköy, Istanbul
- 2000 First plant in Kazan, Ankara

2001 Heating Element Production Technology Renovation

2002 Tube Division Founded

2003 Company Managemental Ownership Change

2004 Corporate Organisational Restructuring 2005 Plant expansion in Kazan, Ankara 2006 Acquisition of Tormec s.n.c. from Italy 2007 Furnace Brazing and Furnace Bright Annealing Technology

2008 Metal Treating Division Founded 2009 Second Branch Bayrampasa, Istanbul 2010 Plant renovation in Kazan, Ankara 2011 Heating Element Production Technology Renovation

2012 Automation Production Technology Investments for Heating Elements of Cooking Appliances

- 2013 STF Sealing Technology
- 2014 Plant expansion in Kazan, Ankara
- 2015 Corporate Organisational Restructuring
- 2016 Double Safety Stem type Thermostat Technology Release



Brazing has often been overlooked by designers, possibly due to a poor historical image. The modern brazing process and materials are a far cry from this perception however - it has become an exceptional joining process that makes possible engineering assemblies with joint strengths that cannot be achieved by any other means.

BALCIK Metal Treatment division is the one of the well known furnace brazing specialist in Turkey for multi-jointed components in Stainless Steel.

The process and technology was developed primarily due to the requirement of the brazing of heating elements at first, but afterwards BALÇIK has founded this division to become a service center for brazing requirements of the market.

Furnace Brazing

Often referred to as Mesh Belt Brazing, Bright Brazing, Nickel Brazing, Copper Brazing, Continuous Brazing, Atmosphere Brazing. An ideal process for very low to very high volume parts in steel or stainless steel. Carried out under a reducing furnace atmosphere resulting in a clean component & one requiring no post braze cleaning.

Brazed stainless steel parts must always be clean and bright, and have precise micro structure requirements for strength and corrosion resistance properties. Most of conventional and typical brazing or annealing processes cannot reliably meet these requirements. Our furnace brazing system will provide you with superior results at a fraction of the cost our old technology processes charge.

Our Parts are Always Bright and Always Right

Guaranteed Punctual Delivery

The furnace brazing process, along with our unique efficiency systems, guarantees you receive prompt deliveries. We serve customers throughout Turkey and Europe with precise deliveries and reduce the lead times for the brazing and heat treating process. Your parts do not spend time at our facility; they are delivered immediately and with the quality you expect.

Better Processes

Our use of pure atmospheres and continuous furnaces is unique. This combination produces the cleanest brightest parts with the strongest joints. These conditions are ideal for stainless steels. Your parts will meet the exacting standards of the design expected by your customer.

Best Service

We are open 24 hours per day, seven days per week. We run your parts when you need them and can work weekends to meet unexpected demands. We are on time. You are not surprised with expediting costs or entanglements.

Capabilities

- Base Metals
- Mild Steel
- 300 series Stainless Steels
- 400 series Stainless Steels
- Carbide
- Tungsten Copper

Braze Alloys Copper Nickel Silver

What is Brazing

Brazing relies on capillary attraction. Therefore, the joint design is Brazing is a process in which two metals are joined together using a filler metal whose melting point is above 840° F but below the crucial in the success of the brazing. An unbroken capillary path melting point of the base metals being joined. The filler metal is with gaps not exceeding 0.1mm are required for most applicadistributed between the closely fitted metal surfaces by capillary tions. action. Whenever possible, joints should be self-supporting or self-jig-

Typical Applications

The list of potential applications is substantial, however, the most common categories are:

- Hydraulic Fittings
- Heat Exchangers
- Tube Manipulations
- Machined Assemblies
- Pressed Assemblies
 - Fabrications •

Wire Formed Assemblies



..........

Joint Design

ging as furnace jigs can be expensive, they may move in the heat during the process and they occupy furnace space adding to the unit costs.

Joint Strength

A correctly designed and brazed joint should produce a strength of joint that is in excess of the parent metal.

Advantages & Disadvantages

Furnace Brazing is still one of the least appreciated manufacturing techniques with many engineers being unaware of its existence or its advantages as a method of joining two or more parts together.

e fr

Main Advantages of Furnace Brazing: joints. . joints of high integrity and strength. ٠

itates the manufacture of complex & delicate assemblie which might be impossible to achieve by any other method.

0000000

- Multi-joint processing in a single pass. Multiple joints can be brazed No surface deterioration takes place during the process. . . at once. • Rapid reproducible results are obtainable.
- The process is a semi-automatic process used due to its adaptabil-• ity to mass production. Main advantage is the ease with which it can produce large numbers of parts per hour. Efficient designs (e.g. stainless and mild steel combinations). Dis-.
- similar metals can be brazed together.
- Long and inaccessible joints can be filled successfully. •
- Different metal thickness are permissible in brazed joints. . Leak-tight and attachment properties. .
- Lighter weight components. •
- Elimination of special tooling or fixtures. Components to be brazed • can be designed for self alignment without the need for fixturing.

• Stronger assemblies. Joint strengths greater than the parent metal are possible. Parent metals are not fused or damaged. Permanent

Produce extremely clean brazed parts with superior, flux-free braze

Complex assemblies from common parts. Furnace brazing facil-

Elimination of other processes like machining, staking or threading

な市

- No need for post braze cleaning operations.
- Uniform stress relief throughout. Stresses are relieved during braz-• ing. Residual stresses are reduced due to slow heating and cooling cycles. This, in turn, can significantly improve the thermal and mechanical properties of the material, thus providing unique heat treatment capabilities.
- The parts are uniformly heated under tight process control. A uni-. formed heating & cooling rate can reduce the potential for distortion. A controlled heat cycle minimizes or eliminates distortion.

Disadvantages of Furnace Brazing:

- Close fits are necessary to facilitate the capillary action.
- Component parts will be annealed during the process.
- Provision for location of the brazing material has to be allowed for in the design.

Joint configuration

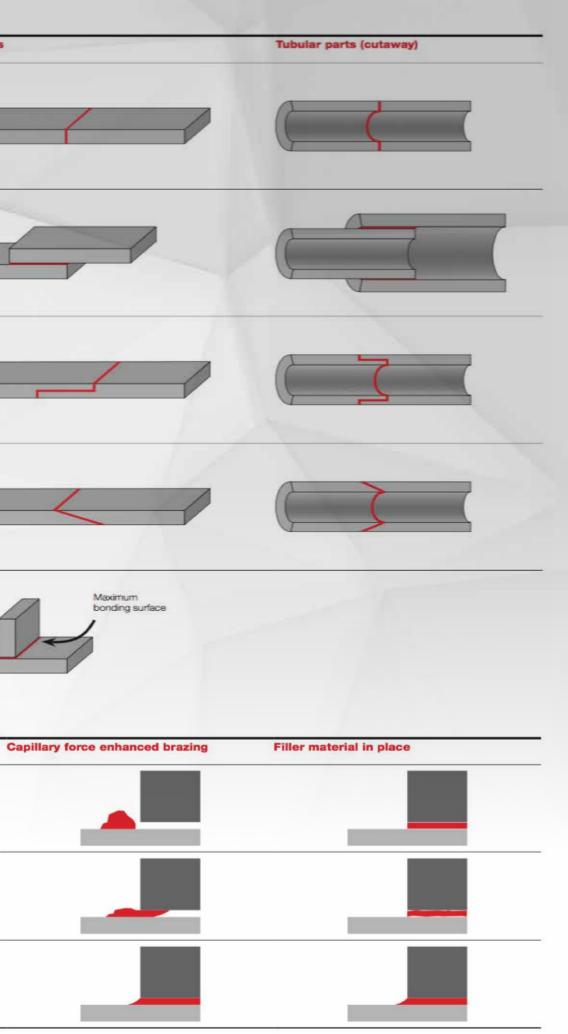
Joint type	Flat p
Butt joint	
	-
	4
Lap joint	
Butt-lapp joint	
Scarf joint	
Scari joint	
Tee joint	_
lee joint	
Before brazing	

Braze filler metal base material

Base material	Nickel (Ni)	Silver (Ag)	Copper (Cu)
Braze range	927 - 1205 °C	620 - 980°C	705 - 1150°C
	1700 - 02200°F	1150 - 1800 °F	1300 - 2100°F
Maximum useful service	980°C	370⁰C	370ºC
temperatrue	1800°F	700°F	700°F
Applications	Alloy steels	Alloy steels	Alloy steels
	Carbon steels	Carbon steels	Carbon steels
	Copper alloys	Cast iron	Cast iron
	Stainless steels	Copper alloys	Copper alloys
	Nickel/cobalt alloys	Nickel alloys	Stainless steels
		Stainless steels	Tool steels
		Tool steels	
Brazing methods/ atmospheres	Dissociated ammonia	Dissociated ammonia	Dissociated ammonia

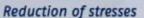
[BcuP] Copper-zinc [BCuZn]			•			•		•			
[BcuP]											
Copper phosphorus											
Copper (pure) [Bcu]		•	•			ightarrow		ightarrow	\bigcirc		
Nickel based [BNi]									•		•
Brazing filler metal	Aluminum and aluminum alloys	Carbon steel and low alloy seetls	Cast iron	Ceramics	Cobalt and cobalt alloys	Copper and copper alloys	Magnesium - and magnesium alloys	Nickel and neckel alloys	Stainless steell	Titanium and titanium alloys	Tool steels
					Base ma	aterial of co	omponent				

After brazing



WHICH PART **WOULD YOU PREFER ?**





properties

structure



Improved welding Improved corrosion resistance





Good dimensional and shape accuracy



Reduction of hardness possible



Clean process, parts remain bright



THEIRS

BALÇIK Metal Treatment division uniquely placed in having continuous furnaces for bright annealing in Turkey. This is giving us capability of bright annealing service for larger lower volume parts & smaller very high volume parts.

A highly technological heat treat process performed to the parts by a carefully controlled furnace atmosphere resulting to a clean, smooth, scale free metal surface.

Bright annealing is carried out in a furnace full of Hydrogen (H2) at temperatures ranging between 1040 ° C and 1100° C and is followed by a rapid cooling. The Hydrogen is NOT an oxidising agent and therefore no surface oxidation is created and pickling is no longer required after the bright annealing.

The main advantage of this technology, besides a bright and even surface that eases further processing of the tubes, is the improved corrosion resistanc. Such treatment, carried out at the production process, ensures the complete solution of the possible carbides precipitated at the grain border, thus obtaining an austenitic matrix free of defects. This makes it possible to avoid the dangerous phenomena of intergranular corrosion.

The austenitic structure obtained through bright annealing, is homogeneous with regular grain size; the consequence is an improvement of stainless steel tensile properties, in particular traction and elongation, with an increase of plasticity and a decrease of residual stress.

Reducing the hardness and minimizing residual stresses prepare metals and alloys for further processing or for the intended service conditions. Materials facilitating the progress of subsequent manufacturing operations, by improved machinability with ease and increased ductility.

Our continuous furnaces provide outstanding heating and cooling cycle performance. Quality is evident in our signature surface finish. There is never any haze, scale or heavy oxidation. Quick turnaround times are not a problem. Stainless steels are ideally suited to our system. Special fixtures are not required. We achieve superior results versus vacuum processes at a fraction of the cost.

OURS

OURS



THEIRS

Services

- Bright Anneal
- Stress Relief
- Normalizing
- Tempering

Base Metals

300 series Stainless Steels 400 series Stainless Steels Mild Steels Other Ferrous alloys Nickel alloys

Processes

High efficiency continuous furnaces Pure hydrogen atmospheres Pure nitrogen atmospheres Heat lot tracking

NICKEL DIFFUSION COATING

Diffused nickel plating is the most effective nickel coating to ensure the highest levels of corrosion resistance via the total encapsulation method of plating. The process is done at elevated temperatures in a controlled chamber. As a result, the base metal develops extreme resistance to corrosion, oxidation and erosion in its severe working conditions.

Diffused nickel plating is proven to be more corrosion resistant than even the highest grade stainless steel. It is so resistant to corrosion, even in marine subsea environments increasing the longevity of components, and by this way that our customers give mild steel plated in this way 30 year sub-sea guarantees.

When independent salt spray testing was carried out on diffused nickel plated components, the experiment was abandoned after 2000 hours because no corrosion could be detected.

Benefits;

Extends the life of materials, such as mild steel Highly cost-effective

Downtime as a result of corroded parts is severely reduced or avoided altogether

The costs of repairing, replacing or maintaining parts can be dramatically reduced or avoided altogether

Provides;

Exactly same coating thichness on all the surface of tube High corrosion resistance High resistance against chemicals High resistance to degradation Hard to stick surface Slickness on the surface Hardness Ductility Solderability

Diffused Nickel Plating difference in comparison to Electroless Nickel Plating

What is different between the two methods of Nickel Plating, is the way in which the processes are undertaken. It has already been deciphered that Diffused Nickel Plating occurs via a total encapsulation plating method but this is not the same for Electroless Nickel Plating. This occurs when a layer of metal is deposited of even thickness all over the surface of a component, despite the shape of it. This uniform coating is perfect for components which are used in industries, such as, Healthcare, Defence, Automotive and Aerospace, where the components are often not standard and need to be hygienic.

BALÇIK Metal Treatment division's diffused nickel plating process is the highest standard for corrosion resistance via the plating process.

DEGR

A AMMC AMMON

CALCI CARBO CITI IRO FO

> L/ LE N

PHC POTASS SODIUM SODIU SODIU SODIU SOD SU

Сс

Thic

ardnes Deg Cor Magi Ele

ADATION OF NICKEL DIFFUSION COATING IN DIFFERENT ENVIROMENTS					
Enviroment	Temprature (°C)	Degradation Ratio (Micron/Year)			
SALT WATER %3,5	95	NONE			
ACETIC ASID	20	0.8			
MONIUM SULFATE	20	5			
ASCETONE	20	0.8			
AMMONIA %25	20	16			
ONIUM NITRATE %20	20				
IIUM SULFATE DILUTED	20	3			
BENZENE	20	NONE			
IUM CHLORIDE %42	20				
ON TETRA CHLORIDE	20	NONE			
RIC ACID DILUTED	20	200			
ON CHLORIDE %1	20	200			
ORMIC ACID %88	20	13			
OCHLORIC ACID %5	20	24			
ACTIC ACID %85	20	1			
AD ACETATE %36	20	0.2			
ITRIC ACID %0,1	20	25			
XALIC ACID %10	20	3			
PHENOL %90	20	0.2			
SPORIC ACID %85	20	3			
SIUM HYDROXIDE %50	20	NONE			
I CARBONATE DILUTED	20	1			
JM HYDROXIDE %45	20	NONE			
JM HYDROXIDE %50	95	0.2			
DIUM SULFATE %10	20	0.8			
LFURIC ACID %65	20	9			
DIC WATER (Ph3.3)	20	7			
ISTILLED WATER	100	NONE			

oating Properities	Electrolytic	Diffused Nickel
Composition	%99+Nickel	Average %2-15P and %98- 85 Nİ
Appearance	Dull to Bright	Half Bright
Structure	Crystal	Amorphous
Density	8.9GR/CM ³	Average 7.9 GR/CM ³
kness Distribution	Variable	
Melting Point	1455⁰C	890ºC (Average)
Hardness	40-150 VSD	500-600 VSD
ss after Heat Treatment	Ineffective	1000 VSD
gration Resistance	Moderate	Very Good
rrosion Resistance	Good (Poriferous)	Very Good
netic Susceptibility	%36	%4
ectrical Resistance	7 MİKROOHM/CM	60-100 MİKROOHM/CM
ermal Conductivity	0.16 CAL/CM.S.⁰C	0.10-0.02
Elongation %	6 - 30	2

www.balcik.com.tr



THE HEAT-TECHNOLOGY INSIDE





International Sales Department exp@balcik.com.tr Domestic Sales Department sp@balcik.com.tr

Factory Headquarters / Ankara

Fatih Mah. Turgut Özal Blv. No: 50 Kazan 06980 Ankara Türkiye **Tel:** +90 312 8145120 **Fax:** +90 312 8145129 *balcik@balcik.com.tr*

Sales Office / Istanbul

Gümüşsuyu Cad. Odin Center 28/184 Zeyinburnu 34010 İstanbul Türkiye **Tel:** + 90 212 4800171 **Fax:** +90 212 4800179 *istanbul@balcik.com.tr*